



Select the **best** the IT services industry has to offer.

Select a **knowledgeable, professional** and **ethical** partner you can trust.

Select a **TechServe Alliance Company**.

Delivering Excellence in IT Services

Deriving maximum value from technology takes a strong alignment between IT and an organization's business goals. It takes a clear vision and precise execution. It takes highly skilled professionals with a proven ability to deliver. It takes a TechServe Alliance firm. Our member companies consistently deliver IT services of the highest quality along with a commitment to uncompromising integrity. When success of an IT project is critical, consider a TechServe Alliance firm, and consider it done.

A Collaborative Network

TechServe Alliance member companies represent diverse segments of the IT services industry, from IT staff augmentation and IT solutions to IT project management and end-to-end IT outsourcing. Member companies range from regional boutiques to large firms with a nationwide network of offices.

TechServe Alliance member companies are strongly committed to:

- understanding both your IT and business goals
- long-term client relationships built upon exceeding your expectations
- fair business practices and adhering to the highest ethical standards
- staying up-to-date on market and legal trends that impact your ability to access qualified IT talent

Representing the best firms in the industry, TechServe Alliance members are distinguished by the consistent value they provide to clients every day. Everything we do as an alliance positions our member companies as the "gold standard" for industry expertise, innovation, efficiency and professionalism.

Exceptional Technical Talent

The core competency of TechServe Alliance member companies is the ability to effectively qualify and deploy exceptional technical talent that meet the specific needs of clients. By employing industry best practices and continually cultivating relationships with the best and brightest among IT professionals, TechServe Alliance firms are the best-equipped companies to deliver exceptional IT services.

Uncompromising Integrity

In client and consultant interactions, our member companies adhere to a framework of ethical business practices. From a commitment to equal opportunity and honesty in communications to protecting the intellectual property of clients, our members subscribe to the industry's most rigorous code of conduct.

Access to Industry Best Practices

With a TechServe Alliance member company as your partner, you have access to the collective knowledge and best practices of an entire industry. TechServe Alliance members can tap extensive resources including industry research, training and best practices.

Legal Compliance & Legislative Advocacy

TechServe Alliance members have access to a wide range of resources that allow them to stay compliant with legal and regulatory requirements. From model contracts and legislative alerts to the latest developments in labor and employment law, TechServe Alliance members are well equipped to mitigate legal risk in client engagements. TechServe Alliance also serves as the voice of the industry before the U.S. Congress and other policymakers representing the interests of both those who provide as well as those who rely on IT services.

About TechServe Alliance

TechServe Alliance is a collaboration of IT services firms, clients, consultants and suppliers dedicated to advancing excellence and ethics within the IT services industry.

Through its many proprietary products and services that are built upon the collective knowledge, buying power and action of hundreds of companies and tens of thousands of affiliated professionals, TechServe Alliance enhances efficiency and supports its member companies in their delivery of best-in-class IT services. In addition to providing unparalleled access to industry information and best practices through both peer-to-peer knowledge-sharing and subject-matter experts, TechServe Alliance also keeps members regularly informed of critical industry data, business trends and legal and legislative developments and provides online access to an extensive library of industry-specific model contracts and white papers.

Committed to advancing the industry, TechServe Alliance promotes ethical business practices by sponsoring the Statement of Business Principles — an ethical code of conduct to which all members are required to subscribe. Headquartered just outside of the nation's Capitol in Alexandria, Virginia, TechServe Alliance represents the interests of the industry before the U.S. Congress and other policymakers.

TechServe Alliance Statement of Business Principles

- TechServe Alliance members DO adhere to the tenet of equal opportunity for all regardless of race, religion, color, sex, creed, age, marital status, sexual orientation, or national origin.
- TechServe Alliance members DO abide by all applicable international, federal, state, and local laws with regard to the operation of their businesses.
- TechServe Alliance members DO NOT engage in illegal restraint of trade, unfair competition, or violation of antitrust laws and DO promote free and fair competition among members.
- TechServe Alliance members DO NOT defame clients, consultants, or competitors.
- TechServe Alliance members DO preserve all proprietary information relating to the business of their clients.
- TechServe Alliance members DO actively avoid misrepresenting a consultant's skills or experience.
- TechServe Alliance members DO NOT misrepresent a consultant's pay rate, contract terms, assignment duration, or other subjects pertinent to the business relationship.
- TechServe Alliance members DO NOT have unreasonable non-competition clauses or unfairly prevent a consultant from pursuing other opportunities.
- TechServe Alliance members DO refrain from soliciting employees of their own active clients.
- TechServe Alliance members DO NOT induce consultants to breach or improperly interfere with a contractual relationship.
- TechServe Alliance members DO have a clear policy for payment of consulting, marketing and recruiting personnel.
- TechServe Alliance members DO comply with clients' established business practices including those policies relating to gifts and gratuities to client employees.

Find the TechServe Alliance member nearest you at www.techservealliance.org or by calling **703.838.2050**.

