



Work with the **best** the IT services industry has to offer.

Work with a **knowledgeable, professional** and **ethical** partner you can trust.

Work with a TechServe Alliance member.

Delivering Excellence & Premier IT Consulting Opportunities

As a highly skilled IT professional, you seek opportunities that fully utilize your talents. It takes an IT services firm with a proven ability to deliver the premier IT consulting opportunities available in the marketplace. It takes a TechServe Alliance firm. Our member firms consistently deliver IT consulting opportunities of the highest caliber along with a commitment to uncompromising integrity. When your livelihood, professional development and career depends on consistently landing the right IT consulting engagement, consider a TechServe Alliance firm, and consider it done.

A Collaborative Network

TechServe Alliance member companies represent diverse segments of the IT services industry, from IT staff augmentation and IT solutions to IT project management and end-to-end IT outsourcing. Our members range from regional boutiques to large firms with a nationwide network of offices. TechServe Alliance firms place IT professionals on a contract and direct-hire basis as well as deploy IT talent in a variety of IT engagements.

TechServe Alliance member companies are strongly committed to:

- understanding both your immediate employment needs as well as your long-term professional goals
- ongoing relationships and repeat engagements built upon exceeding your expectations
- fair business practices and adhering to the highest ethical standards
- staying up-to-date on market and legal trends that impact your ability to access premier IT consulting opportunities

Representing the best firms in the industry, TechServe Alliance members are distinguished by the consistent value they provide to clients and consultants every day. Everything we do as an alliance positions our member companies as the “gold standard” for industry expertise, innovation, efficiency and professionalism.

Exceptional IT Consulting Opportunities

The ability to match consultant skills and preferences with client requirements is a core competency of IT services firms. By employing industry best practices and continually cultivating client relationships, TechServe Alliance members are the best-equipped companies to deliver exceptional IT consulting opportunities.

Uncompromising Integrity

In client and consultant interactions, our member companies adhere to a framework of ethical business practices. From a commitment to equal opportunity and protecting the intellectual property of clients to honesty in communications, our members subscribe to the industry’s most rigorous code of conduct.

Respect for Your Preferences

TechServe Alliance members take the time to understand your preferences and priorities. A successful engagement is one in which both you and the client are satisfied.

Access to Industry Best Practices

With a TechServe Alliance member company as your partner, you have access to the collective knowledge and best practices of an entire industry. TechServe Alliance members can tap extensive resources including industry research and training.

Legal Compliance & Legislative Advocacy

TechServe Alliance members have access to a wide range of resources that allows them to stay compliant with legal and regulatory requirements. TechServe Alliance also serves as the voice of the industry before the U.S. Congress and other policymakers.

About TechServe Alliance

TechServe Alliance is a collaboration of IT services firms, clients, consultants and suppliers dedicated to advancing excellence and ethics within the IT services industry.

Through its many proprietary products and services that are built upon the collective knowledge, buying power, and action of hundreds of IT services firms and thousands of world-class clients, TechServe Alliance enhances efficiency and supports its companies in identifying premier IT consulting opportunities. In addition to providing unparalleled access to industry information and best practices through both peer-to-peer knowledge-sharing and subject-matter experts, TechServe Alliance also keeps its alliance companies regularly informed of critical industry data, business trends and legal and legislative developments and provides online access to an extensive library of industry-specific white papers.

Committed to advancing the industry, TechServe Alliance promotes ethical business practices by sponsoring the Statement of Business Principles — an ethical code of conduct to which all members are required to subscribe. Headquartered just outside of the nation's Capitol in Alexandria, Virginia, TechServe Alliance represents the interests of the industry before the U.S. Congress and other policymakers.

TechServe Alliance Statement of Business Principles

- TechServe Alliance members DO adhere to the tenet of equal opportunity for all regardless of race, religion, color, sex, creed, age, marital status, sexual orientation, or national origin.
- TechServe Alliance members DO abide by all applicable international, federal, state, and local laws with regard to the operation of their businesses.
- TechServe Alliance members DO NOT engage in illegal restraint of trade, unfair competition, or violation of antitrust laws and DO promote free and fair competition among members.
- TechServe Alliance members DO NOT defame clients, consultants, or competitors.
- TechServe Alliance members DO preserve all proprietary information relating to the business of their clients.
- TechServe Alliance members DO actively avoid misrepresenting a consultant's skills or experience.
- TechServe Alliance members DO NOT misrepresent a consultant's pay rate, contract terms, assignment duration, or other subjects pertinent to the business relationship.
- TechServe Alliance members DO NOT have unreasonable non-competition clauses or unfairly prevent a consultant from pursuing other opportunities.
- TechServe Alliance members DO refrain from soliciting employees of their own active clients.
- TechServe Alliance members DO NOT induce consultants to breach or improperly interfere with a contractual relationship.
- TechServe Alliance members DO have a clear policy for payment of consulting, marketing and recruiting personnel.
- TechServe Alliance members DO comply with clients' established business practices including those policies relating to gifts and gratuities to client employees.

Find the TechServe Alliance member nearest you at www.techservealliance.org or by calling **703.838.2050**.

